



**Professional Awning  
Manufacturers Association**

# PAMA Energy Study II Webinar





**Professional Awning  
Manufacturers Association**

**IFAI** | division

The Professional Awning Manufacturers Association (PAMA) is the trade association committed to supporting the awning industry in the United States.

Membership is open to companies who manufacture or supply material to the awning industry, and are who are current members of the Industrial Fabrics Association International (IFAI).

PAMA provides a forum to exchange information, solve common problems, and develop mutually beneficial relationships for its members.



**Professional Awning  
Manufacturers Association**

## **PAMA Energy Study II**

1. Background
2. Energy Simulation and Model
3. Overview of Results
4. Highlights of one city: Dallas/Fort Worth

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**Presented today by: John Gant, Glen Raven – Sunbrella**  
**[jgant@glenraven.com](mailto:jgant@glenraven.com)**



## Professional Awning Manufacturers Association

In 2007, PAMA initiated its first study:

**“Awnings in Residential Buildings: The Impact on Energy Use and Peak Demand”**

with John Carmody, Director of Center for Sustainable Building Research, University of Minnesota.

He is nationally recognized as a leading expert in building energy science, and window technology.

Dr. Carmody engaged Dr. Joe Huang to carry out the programming and calculations.

Some conclusions were:

**“Awnings have advantages that contribute to more sustainable buildings. Awnings result in cooling energy savings by reducing direct solar gain through windows.”**

**“Peak electricity demand is also reduced, potentially resulting in reduced mechanical equipment costs, and overall savings to utility companies from a decreased need to build new generating capacity.”**

The 2007 research report is available from PAMA or the University of Minnesota CSBR website.

# Awnings in Residential Buildings The Impact on Energy Use and Peak Demand

Version 2.0

*John Carmody and Kerry Haglund  
Center for Sustainable Building Research, University of Minnesota  
Yu Joe Huang  
Lawrence Berkeley National Laboratory*

August 2007



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# Awnings in Residential Buildings The Impact on Energy Use and Peak Demand

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## Professional Awning Manufacturers Association

In 2012, PAMA contracted with Dr. Joe Huang to update the study. The update increased the number of variations - of cities, shade designs, and fabrics. The new study uses updated information about weather and energy costs, and it includes programming improvements to the simulation model.

Dr. Joe Huang is a research computer scientist with a long career in building energy simulation. He is president of the consulting group White Box Technologies. He has held positions at Lawrence Berkeley National Laboratory and other prestigious organizations in his career. Dr. Huang utilized DOE-2 Simulation Software developed at Berkeley National Lab to model building energy performance.

The complete research report will be available to members on the PAMA website.

# PAMA Energy Study II

## Purpose

**Develop information about the Energy Conservation benefit of Fabric Window Shading for:**

1. PAMA to use to educate members
2. Members to use in their marketing and sales efforts
3. Members to use in their product design and application
4. PAMA to use in industry publicity to the market
5. PAMA to use in the promotion of shading to the government and utilities

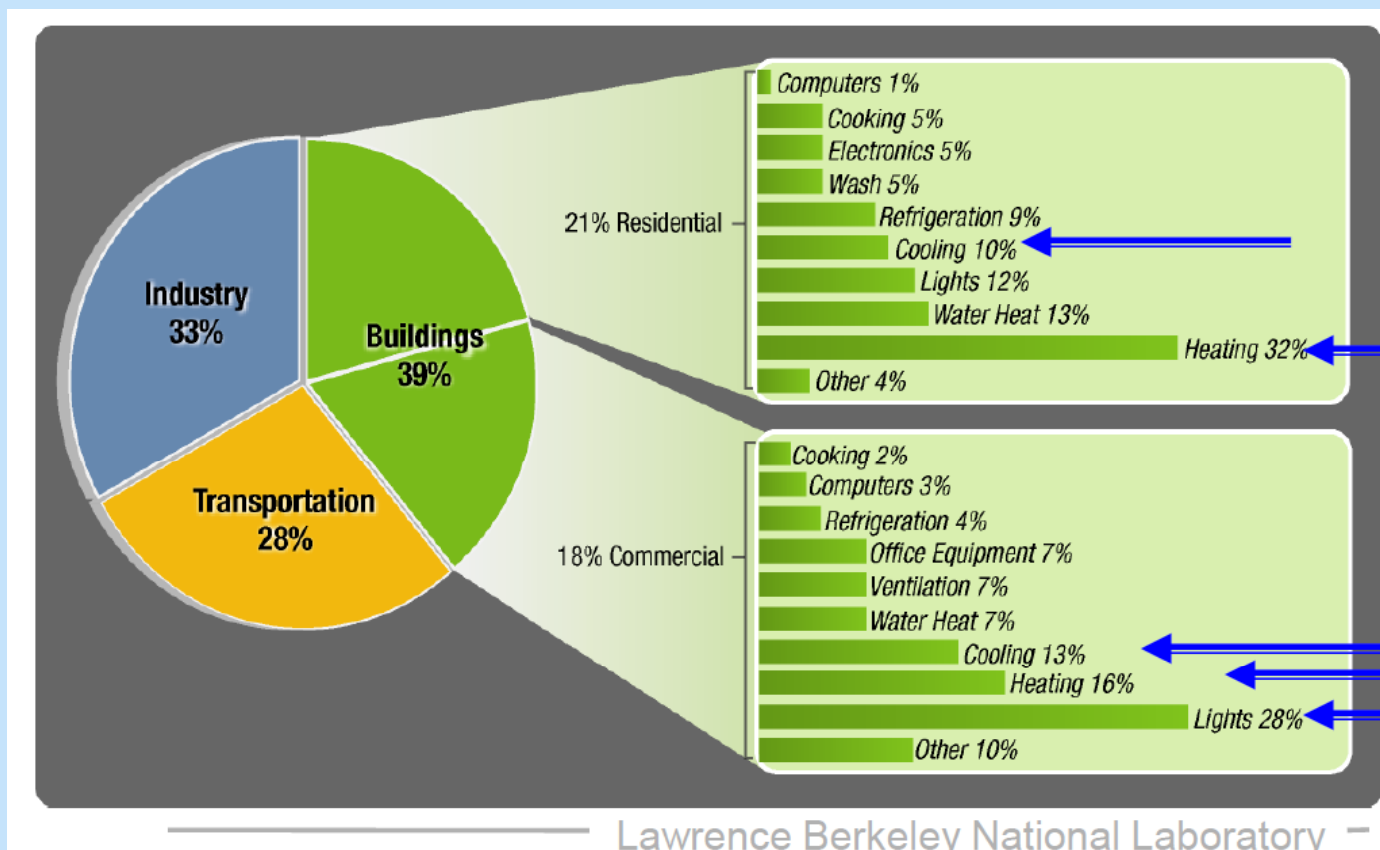
# Department of Energy – Call to Action



Buildings consume 40% of Energy, or 71% of Electricity in the USA.

2% of the nation's energy is used to COOL HOMES.

Windows and "Window Attachments" impact cooling, heating, and lighting.





# Technical Performance of Fabric Shading

## ***BENEFITS when installed over Windows:***

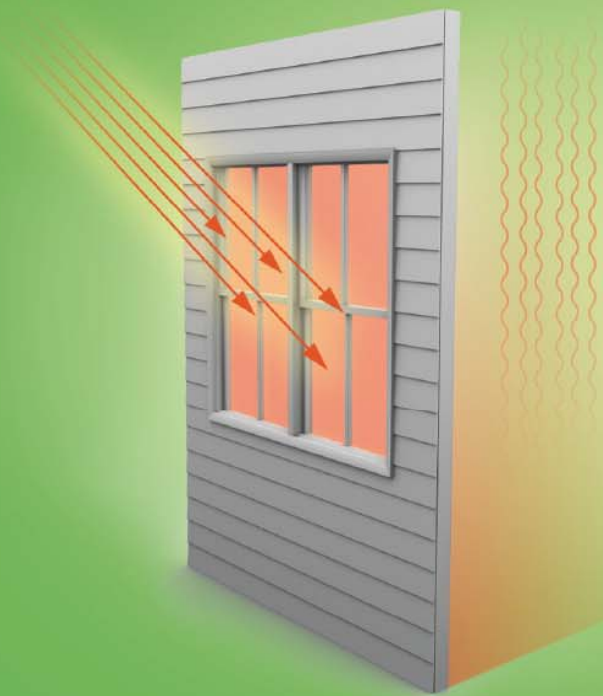
- Solar Shading – Reduce Cooling Costs
- Solar Shading – Thermal Comfort
- Glare Reduction – Visual Comfort
- Daylight Management
- UV Protection - for Health, for Furnishings

Residential & Low Rise Commercial Buildings

Retrofits of Existing Buildings and New Construction

Awnings block the energy of the sun before it is allowed to pass through the window and get trapped in the home.

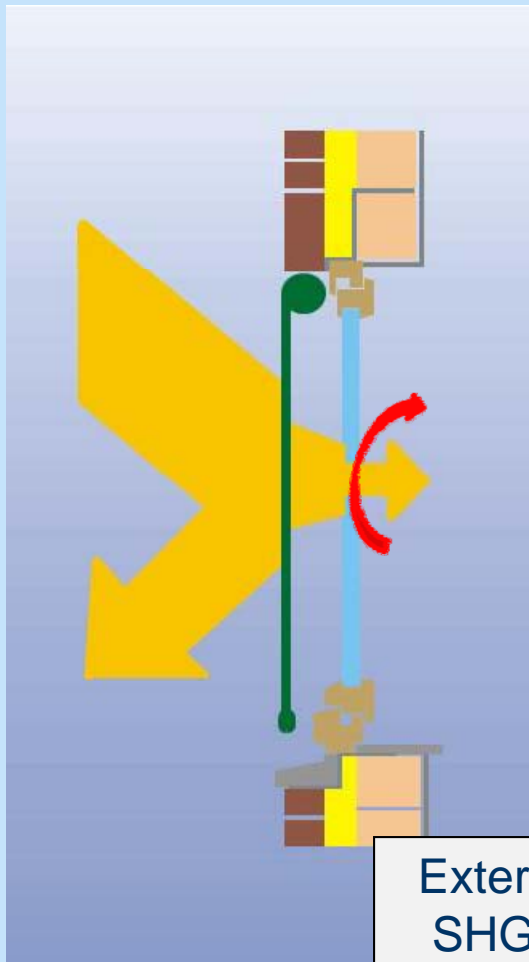
Without Awning



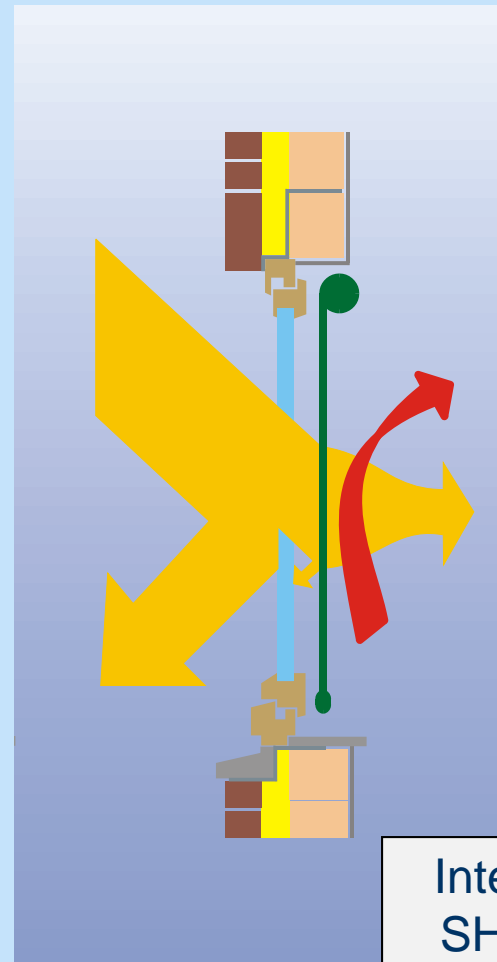
With Awning



# Solar Shading: Exterior versus Interior

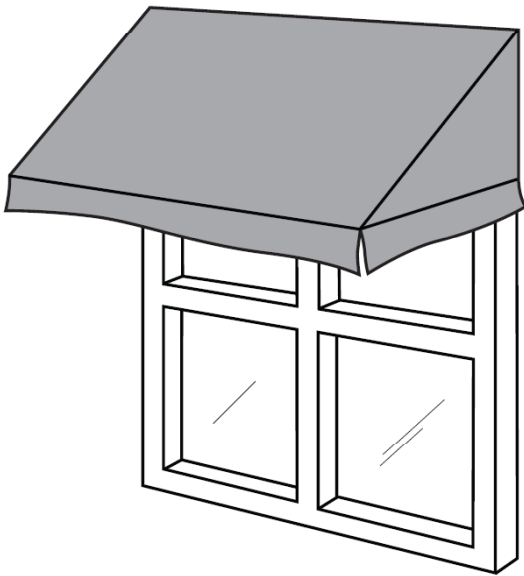


Exterior Shade  
SHGC = 15%  
(85% reduction)



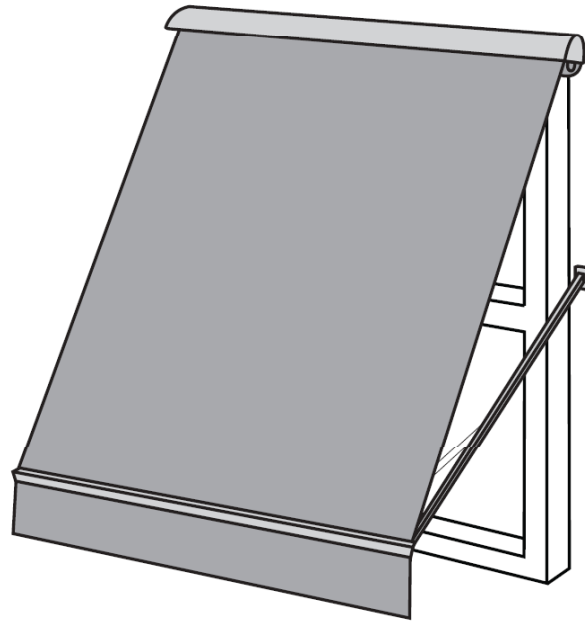
Interior Shade  
SHGC = 50%  
(50% reduction)

# Exterior Fabric Shading for Homes



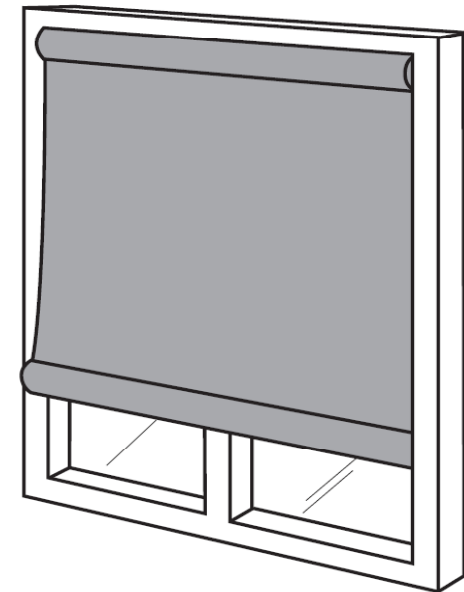
**Stationary Awning**

90°



**Drop Arm Awning**

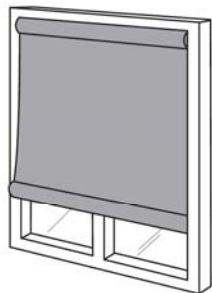
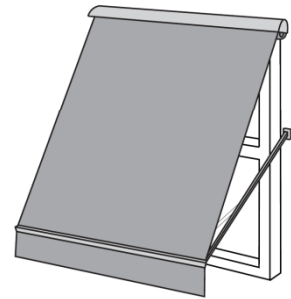
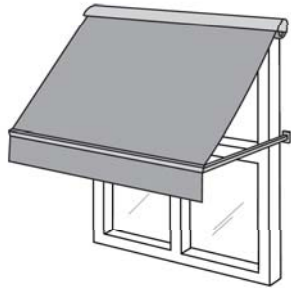
165°



**Exterior Roller Screen**

Fully Closed

# Simulation - Models of Fabric Shading



## 1. Stationary Awning (90°)

Fabric choices: BLACK acrylic  
LINEN acrylic

## 2. Drop Arm Awning (165°)

Fabric choices: BLACK acrylic  
LINEN acrylic

## 3. Exterior Roller Screen

Fabric choices: Black/Brown 25% OF  
Black/Brown 10% OF  
Black/Brown 10% OF full basketweave  
Black 5% OF full basketweave  
White 5% OF full basketweave

# Simulation - Models of Fabric Shading

## Awning Fabrics

	Solar Transmittance	Openness Factor	Visible Light Transmittance	Shade Coefficient 1/8CL
Linen	13 %	< 0.1%	4 %	0.24
Black	< 0.1%	< 0.1%	< 0.1%	0.11

## Roller Screen Fabrics

	Solar Transmittance	Openness Factor	Visible Light Transmittance	Shade Coefficient 1/8CL
Black/Brown 25% OF	24 %	25 %	30 %	0.33
Black/Brown 10% OF	11 %	10 %	14 %	0.21
Black/Brown 10% OF Full basketweave	9 %	10 %	11 %	0.19
Black 5% OF Full basketweave	5 %	5 %	8 %	0.16
White 5% OF Full basketweave	15 %	5 %	12 %	0.17

# Simulation – Model Home

## **Changes from 2007 study**

- Electric Rates – up in most areas by as much as 10%
- Older house - less insulation and 10% smaller
- Revised shading impact from neighboring buildings
- Revised utilization schedules

*The idea is that Awnings and Shades are smart “retrofits” which help older homes become more energy efficient.*

## Simulation – Model Home

- 1800 square foot house, circa 1980 and older
- 2 Variations of Shade Utilization – Summer or Year-round
- 3 Variations of window glass
- 4 Variations on primary orientation of the house (N,E,S,W)
- 2 Weather patterns for each City

*48 combinations x 9 shade variations = 432 scenarios per city*



# Simulation – Model Home

## Utilization / Operation of the Shading

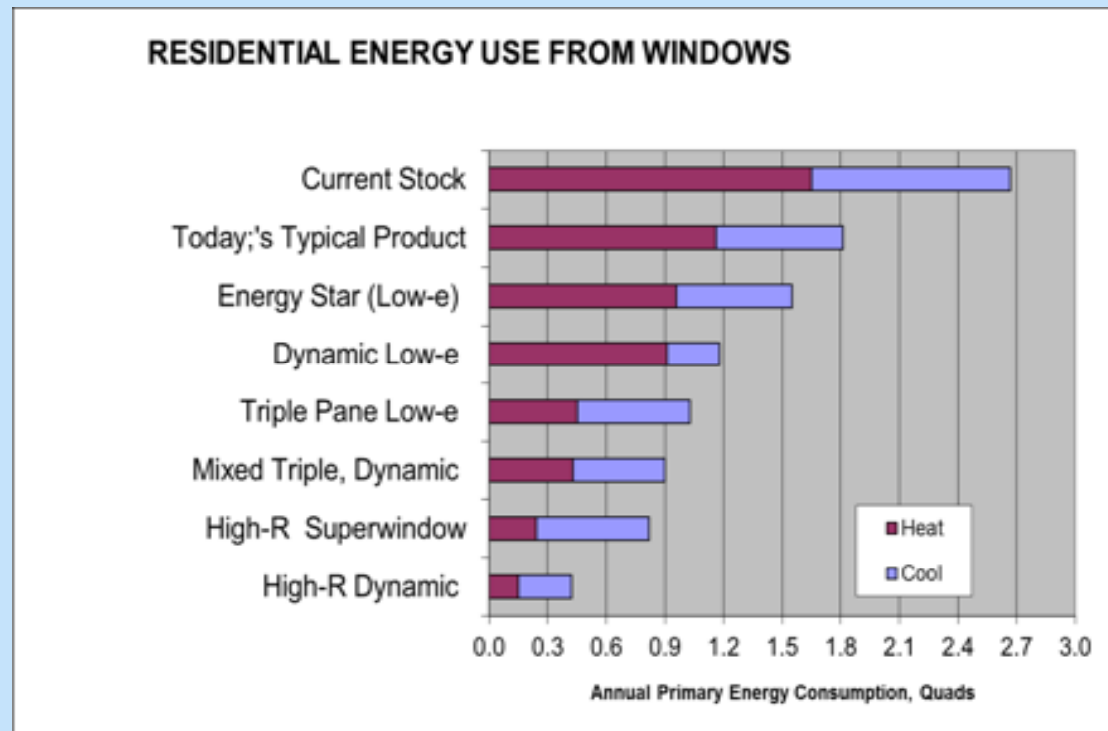
- AWNINGS - Summer = used for the season, 24 hours a day, each day  
Two positions (90° or 165° )
- ROLLER SHADES – Summer = used hour-to-hour as needed !  
Fully Closed position (activated over the window)
- AWNINGS and ROLLER SHADES : 12 month = permanently installed

# Simulation – Model Home

## Window Type

- Single-pane Clear Glass (46% of US homes: 51 million)
- Double-pane Clear Glass (46% of US homes)
- Double-pane Hi-Solar Gain Low-E Glass ( 8 %, new & modern replacement)

*15% window/floor ratio:  
> 270 ft<sup>2</sup> of windows  
> 22 windows total ...  
> 11 awnings?*



# Simulation – Model Home

## Two Weather Patterns for Each City

- **Typical Year**  
“TMY3” created from a 15 year period consolidation of actual data from 1991 to 2005
- **Hottest Year**  
Selected from past 10 years (2001-2011)

*On average, the Hottest Year caused Cooling costs to be 50% higher than in a Typical Year.*

*The savings due to Shading was 27% to 40% higher than in a Typical Year.*

Hottest Years	
Year	# of Cities
2001	3
2002	0
2003	4
2004	1
2005	4
2006	1
2007	8
2008	1
2009	2
2010	15
2011	11

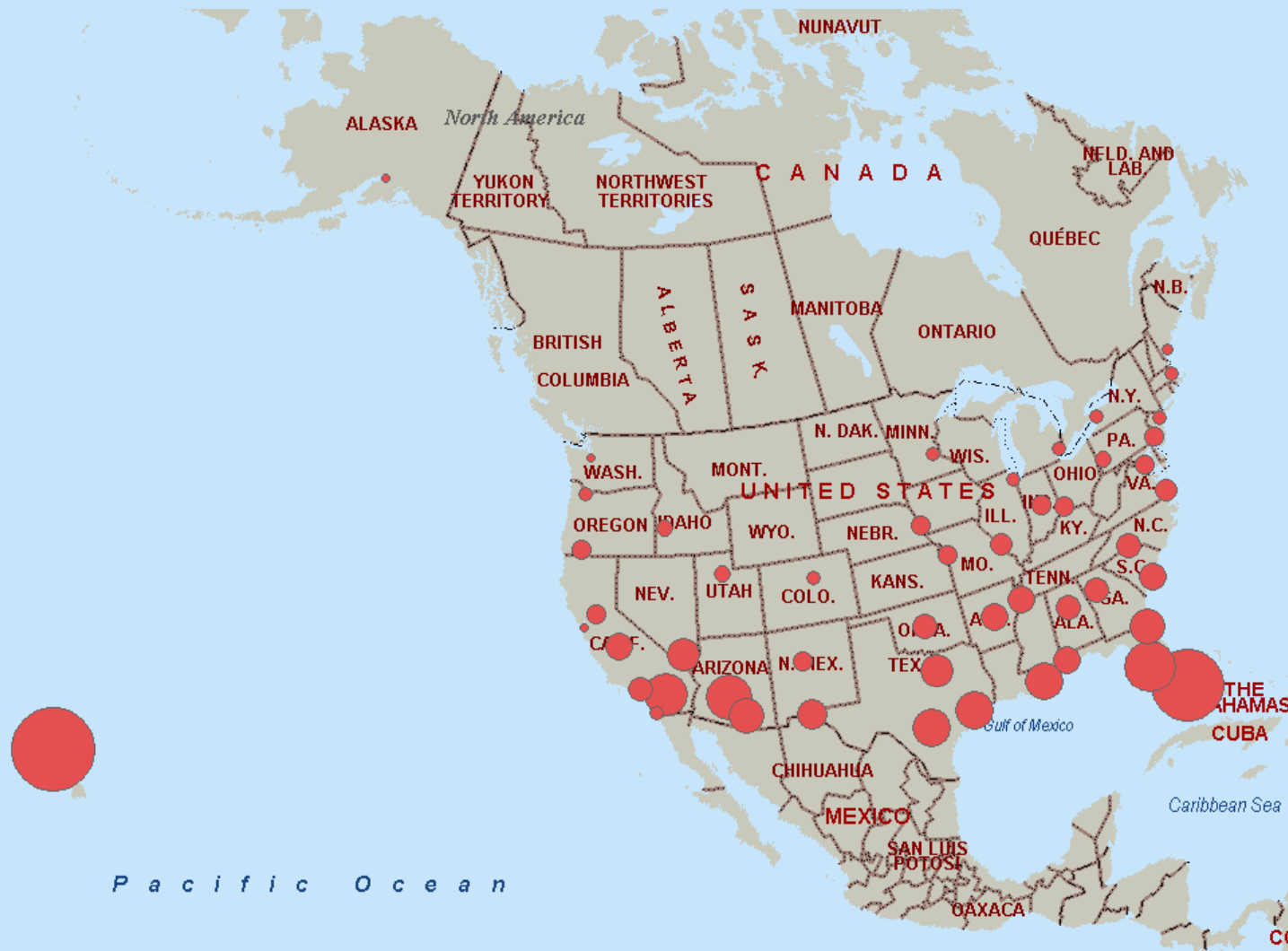
# Simulation - Locations

## 50 Cities

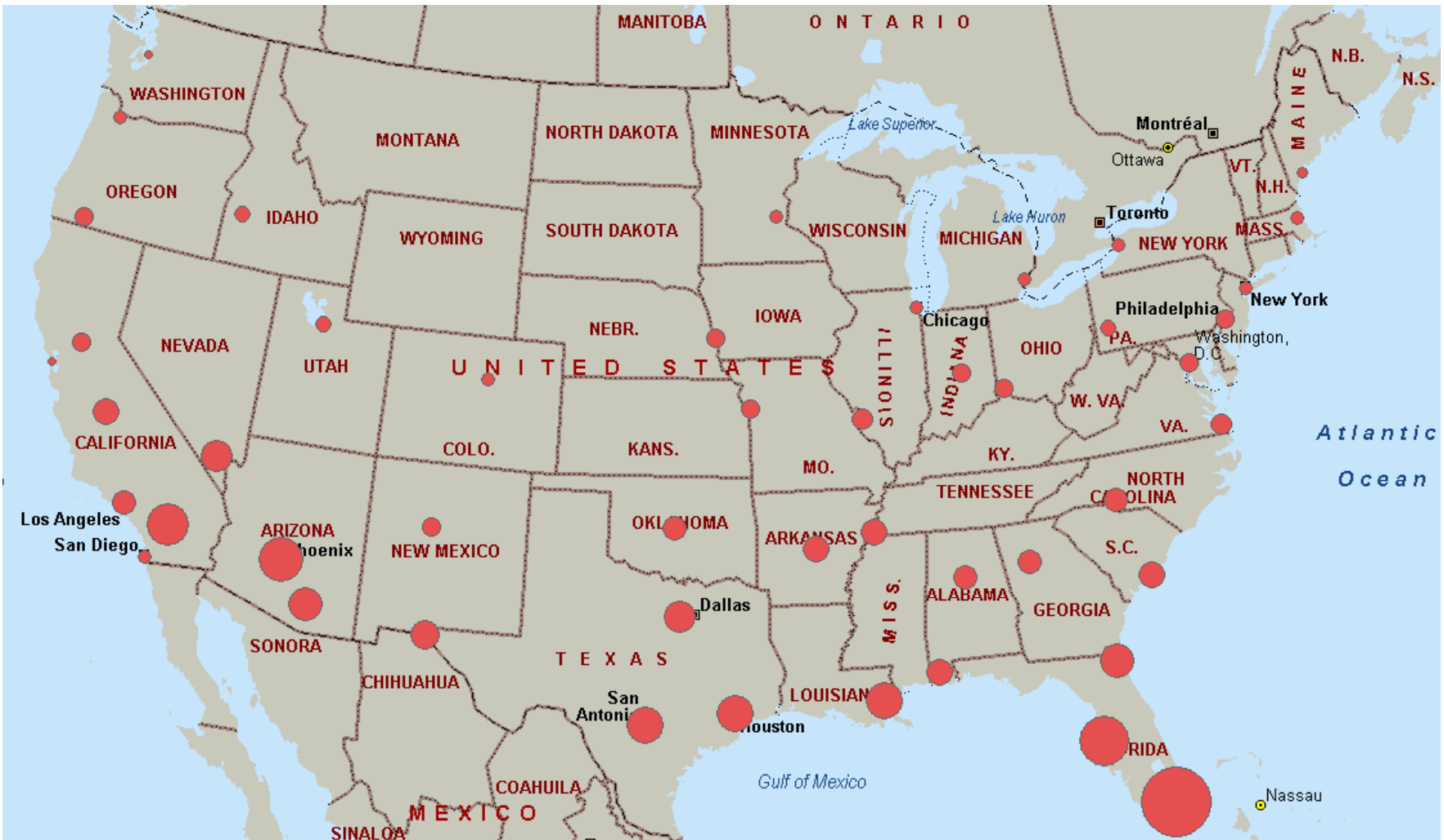
1. Anchorage, AK
2. Birmingham, AL
3. Mobile, AL
4. Little Rock, AR
5. Phoenix, AZ
6. Tucson, AZ
7. Burbank, CA
8. Fresno, CA
9. Palm Springs, CA
10. Sacramento, CA
11. San Diego, CA
12. San Francisco, CA
13. Denver, CO
14. Washington, DC
15. Jacksonville, FL
16. Miami, FL
17. Tampa, FL
18. Atlanta, GA
19. Honolulu, HI
20. Boise, ID
21. Chicago, IL
22. Indianapolis, IN
23. New Orleans, LA
24. Boston, MA
25. Portland, ME
26. Detroit, MI
27. Minneapolis, MN
28. Kansas City, MO
29. St Louis, MO
30. Charlotte, NC
31. Omaha, NE
32. Albuquerque, NM
33. Las Vegas, NV
34. Buffalo, NY
35. New York, NY
36. Cincinnati, OH
37. Oklahoma City, OK
38. Medford, OR
39. Portland, OR
40. Philadelphia, PA
41. Pittsburgh, PA
42. Charleston, SC
43. Memphis, TN
44. El Paso, TX
45. Fort Worth, TX
46. Houston, TX
47. San Antonio, TX
48. Salt Lake, UT
49. Norfolk, VA
50. Seattle, WA



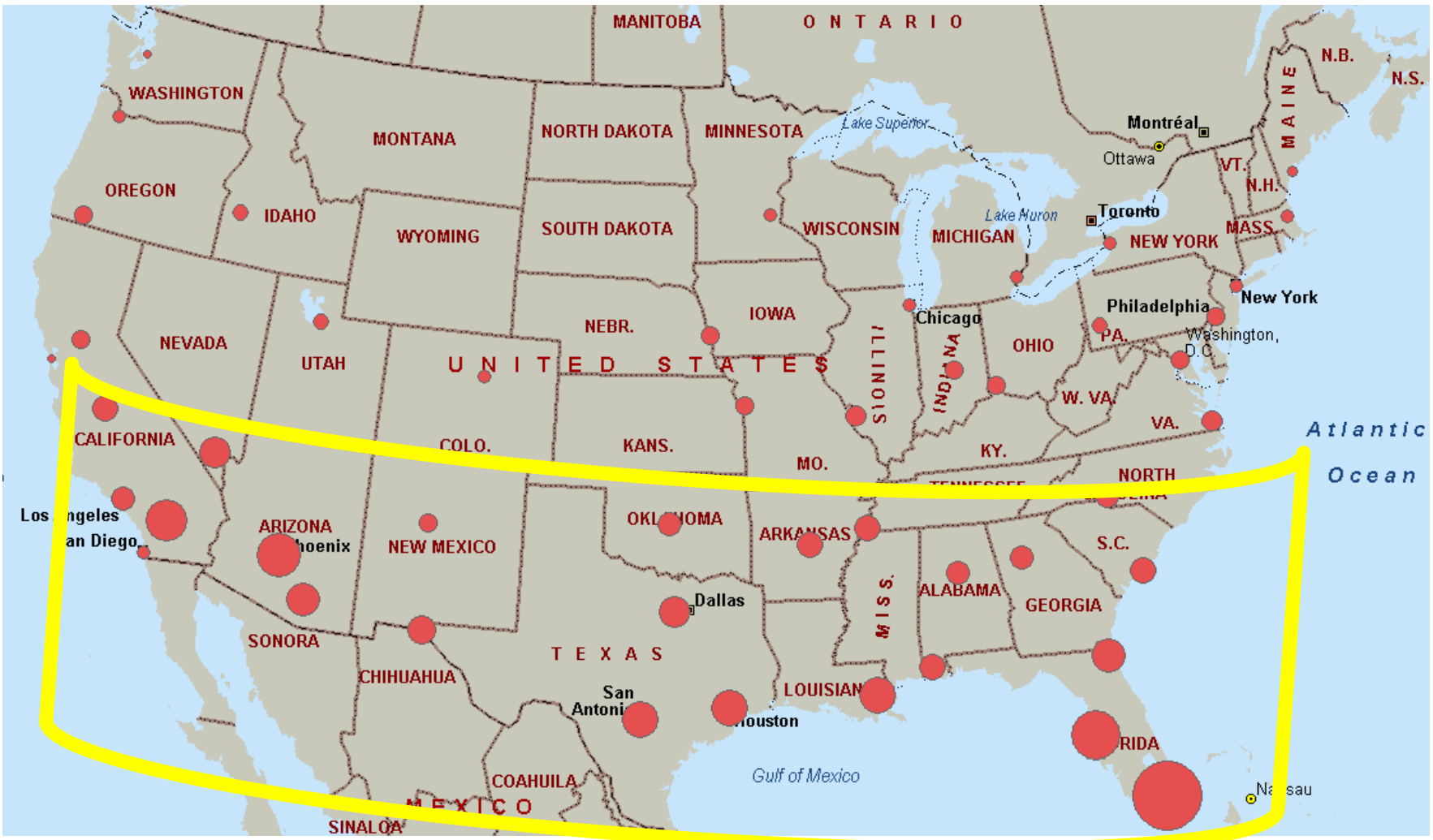
# Window Awnings – Hot Year - Cooling Energy Savings



# Window Awnings – Hot Year – Cooling Energy Savings

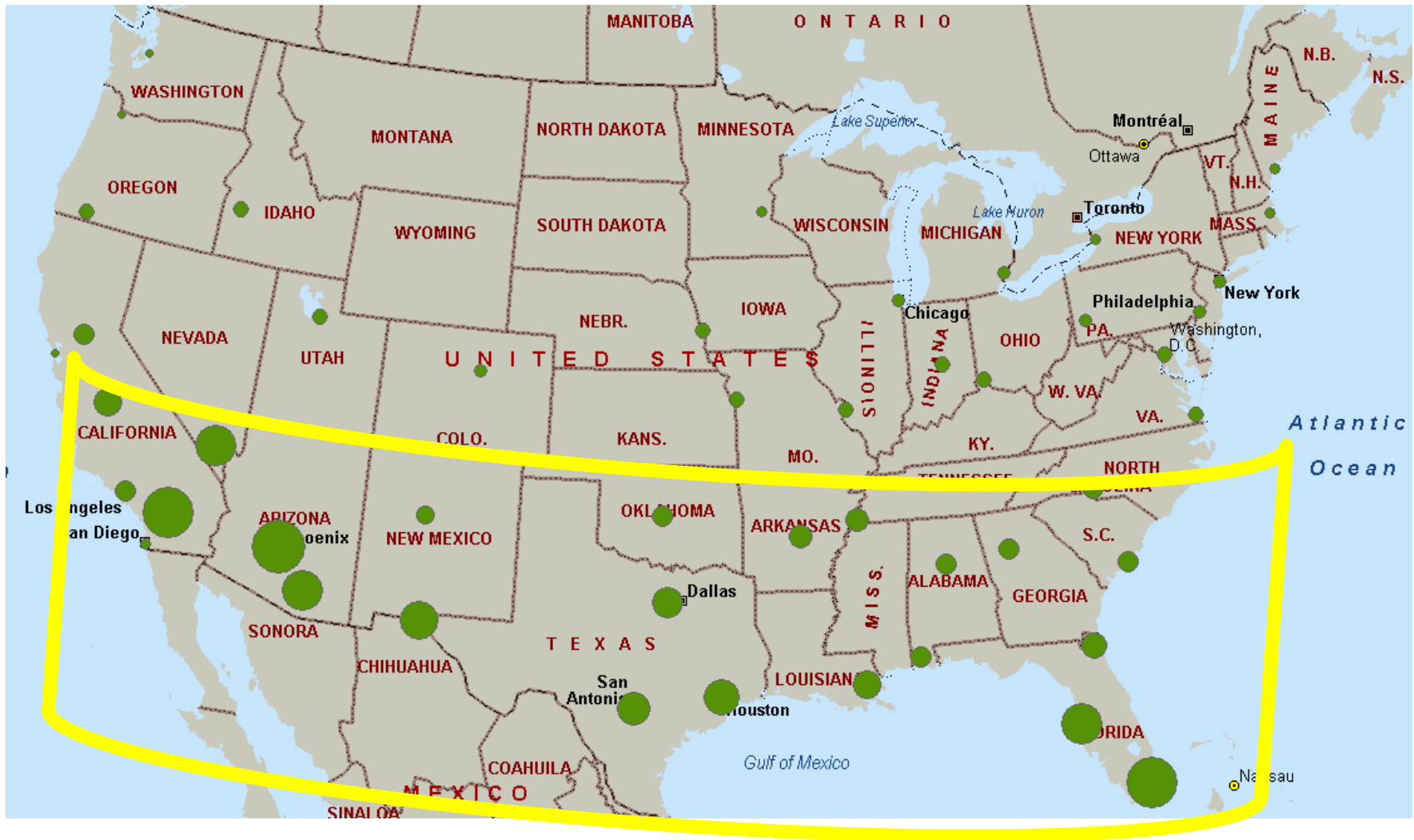


# Window Awnings – Hot Year – Cooling Energy Savings





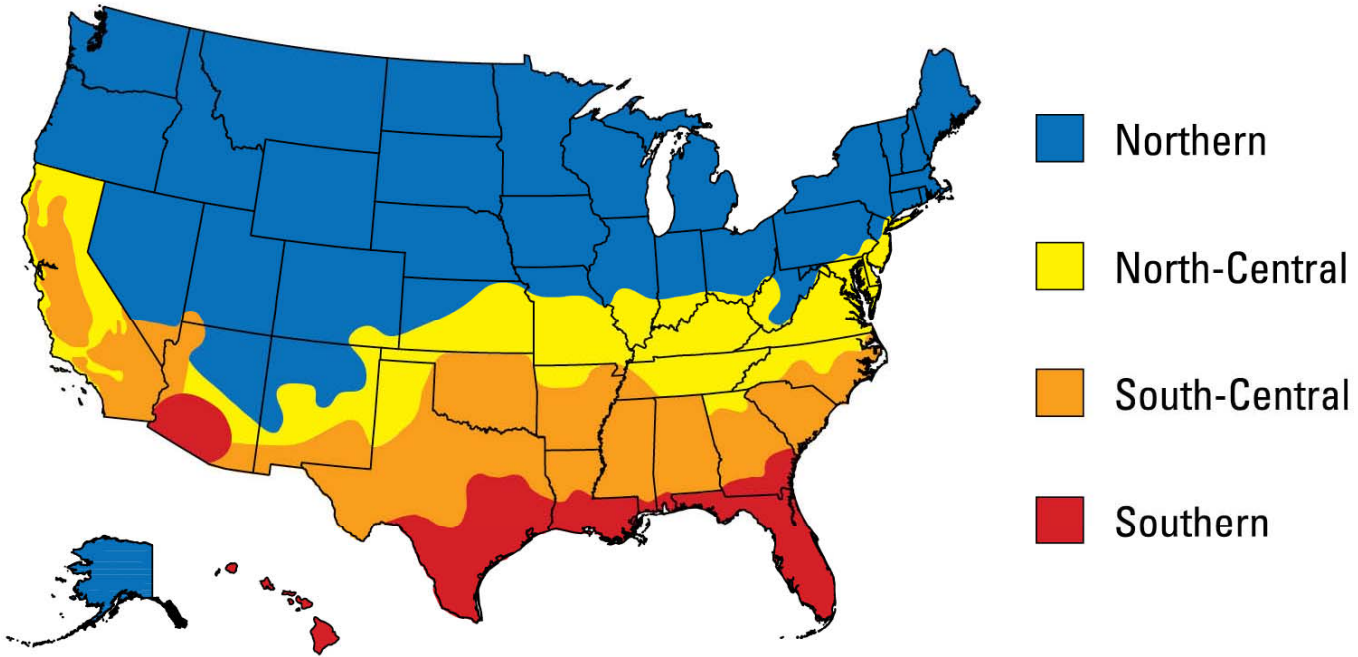
# Roller Screens – Hot Year – Cooling Energy Savings





LEARN MORE AT  
[energystar.gov](http://energystar.gov)

## ENERGY STAR® for Windows, Doors, and Skylights CLIMATE ZONE MAP



## Window Awnings – Hot Year – Some Findings

1. Awnings provide between 16% and 52% savings in Cooling Costs.
2. Awnings provide between \$93 and \$217 of annual savings of cooling costs, for single and double pane window scenarios, equal window distribution.
3. Low-E windows can reduce the impact of Shading by 1/4 to 1/2 .
4. Black awning fabric saves 15% - 19% more energy than Linen awning fabric, in the Dallas-Fort Worth model.
5. Western oriented house has similar baseline Cooling costs as equally exposed house, but 18% more Cooling savings with Awnings.
6. In most climates, there is significant value of receiving solar heat in the winter – so that removal or retraction of awnings is vital.
7. Seattle, Portland, Anchorage, and San Francisco have such little air conditioning costs that shading has no impact.

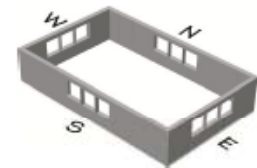
## Fort Worth, Texas

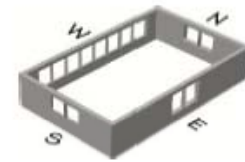
*Typical Year (TMY3) HDD65 2779 / CDD65 2743, Hot Year (2010) HDD65 1539 / CDD65 3963*

Tables 353-356 show the impact of awnings on a typical house in Fort Worth with different window orientations over a typical year. Tables 357-360 repeat this analysis for a hot year in Fort Worth. The impact varies depending on the type of window glazing and whether the awnings are in place all twelve months or only during the cooling season. For a house with windows equally distributed on the four orientations, Table 353 shows the annual heating and cooling energy use as well as the peak electricity demand for each combination of glazing and shading condition. The table also shows the impact on the total cost for heating and cooling. In all cases, the net and percent savings are in reference to a house with no shading.

Table 353 shows that awnings reduce cooling energy use by 14-25 percent as compared to the unshaded house. The higher savings are for awnings at 165 degrees over windows with clear glazings, while the lower savings are for awnings at 45 degrees over windows with Low-E glazings. Because awnings block useful solar gain in winter, heating energy use increases when the awnings remain in place 12 months a year. Using the awnings only during the cooling season produces the largest net energy savings. The net energy savings are from 7 to 11 percent in Fort Worth when awnings are used only during the cooling season from April through October, while the penalties or savings are from -0 to 1 percent when they are deployed throughout the year.

Table 353 also shows that awnings reduce peak electricity demand by 9-15 percent in Fort Worth, with larger reductions for the clear glazings and smaller reductions for the Low-E glazing. Tables 354, 355, and 356 show results for houses in Fort Worth where the windows predominantly face to the east, south, and west, respectively. Both the cooling energy savings and the peak demand reductions are largest on west-facing awnings. Tables 357-360 show the impact of awnings on a particularly hot year (2010) in Fort Worth. The main effect is to increase the cooling savings by 49 percent due to the hotter or longer summer.





**Table 360. Impact of awnings on a house in Fort Worth, Texas with west-facing windows on a hot year**

Window Type	Awning	Operation	Heating			Cooling				Heat+Cool			Peak Cooling		
			Energy (MBtu)	Savings (MBtu)	Savings (\$)	Cool (kWh)	Savings (kWh)	Savings (\$)	Savings (%)	Cost (\$)	Savings (\$)	Savings (%)	Peak (kW)	Savings (kW)	Savings (%)
Single Clear	None		23.3			8164				1058			5.65		
	Black Awning 45°	summer	23.9	-0.6	-8	6451	1713	160	21	906	152	14	4.14	1.51	27
		12 month	26.5	-3.3	-42	6321	1843	172	23	928	131	12	4.14	1.51	27
	Linen Awning 45°	summer	23.8	-0.5	-7	6685	1479	138	18	927	131	12	4.37	1.29	23
		12 month	26.1	-2.8	-36	6569	1595	149	20	945	113	11	4.37	1.29	23
	Black Awning 165°	summer	24.1	-0.8	-11	6015	2149	201	26	868	190	18	4.05	1.60	28
		12 month	27.8	-4.5	-57	5836	2328	217	29	898	160	15	4.05	1.60	28
	Linen Awning 165°	summer	23.9	-0.7	-9	6349	1815	170	22	897	161	15	4.31	1.34	24
12 month		26.9	-3.7	-47	6200	1964	183	24	922	137	13	4.31	1.34	24	
Double Clear	None		22.8			8004				1038			5.53		
	Black Awning 45°	summer	23.4	-0.6	-8	6365	1639	153	20	893	145	14	4.09	1.45	26
		12 month	26.0	-3.2	-40	6241	1763	165	22	913	124	12	4.09	1.45	26
	Linen Awning 45°	summer	23.3	-0.5	-6	6588	1416	132	18	912	126	12	4.30	1.23	22
		12 month	25.6	-2.7	-35	6478	1526	143	19	930	108	10	4.30	1.23	22
	Black Awning 165°	summer	23.6	-0.8	-10	5951	2053	192	26	856	182	17	4.00	1.53	28
		12 month	27.2	-4.3	-55	5782	2222	208	28	885	152	15	4.00	1.53	28
	Linen Awning 165°	summer	23.5	-0.7	-8	6270	1734	162	22	884	154	15	4.25	1.29	23
12 month		26.4	-3.5	-45	6129	1875	175	23	908	130	13	4.25	1.29	23	
Double HiSol LowE	None		20.3			7123				924			4.87		
	Black Awning 45°	summer	20.8	-0.5	-6	5922	1201	112	17	817	106	11	3.78	1.09	22
		12 month	22.7	-2.4	-30	5834	1289	120	18	833	90	10	3.78	1.09	22
	Linen Awning 45°	summer	20.7	-0.4	-5	6089	1034	97	15	832	91	10	3.95	0.93	19
		12 month	22.4	-2.1	-26	6011	1112	104	16	846	78	8	3.95	0.93	19
	Black Awning 165°	summer	20.9	-0.6	-8	5613	1510	141	21	791	133	14	3.72	1.15	24
		12 month	23.6	-3.2	-41	5491	1632	152	23	812	111	12	3.72	1.15	24
	Linen Awning 165°	summer	20.8	-0.5	-6	5853	1270	119	18	811	112	12	3.91	0.96	20
12 month		23.0	-2.6	-34	5752	1371	128	19	829	94	10	3.91	0.96	20	



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## **PAMA Energy Study II - Documents**

### Written Reports

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- Summary Report
- 50 City reports – 5 pages each
- Appendix – Simulation Parameters, Tables, and Notes

### Additional Data Files

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- Summary\_Tables\_and\_Spreadsheets                      5.4 MB





## Professional Awning Manufacturers Association

### PAMA Energy Study II – Promotion and Education

- June 6 Webinar for Sponsors
- June 15 First news release and social media postings, summary report emailed to membership...
- June 28 Webinar for Membership (to be recorded)
- July 2 Full report posted on PAMA website for members
- July 3 Second news release and social media postings
- August Third news release
- August Article in IFAI REVIEW
- November Presentation at PAMA meeting during IFAI Expo



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We thank the Sponsors !

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- Rainier Industries
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- Alpha Productions
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- Safety Components





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## **PAMA Energy Study II**

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