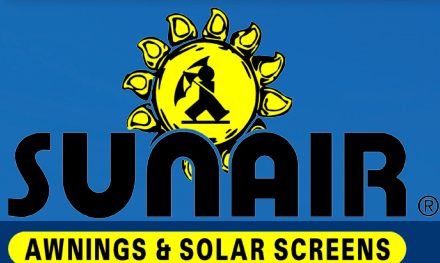
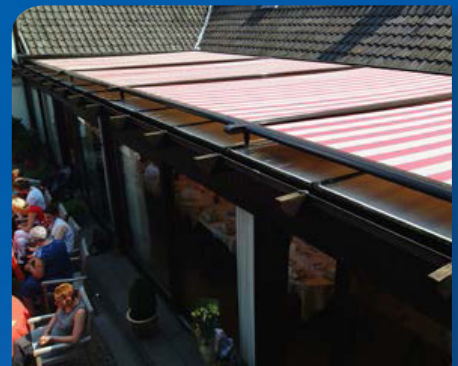


# WANT TO INCREASE YOUR INCOME NEXT SEASON?

## Join The SUNAIR® Team!

Products That  
Will Excite  
Your Customers!



[www.SunairAwnings.com](http://www.SunairAwnings.com)

## The Market

Once again, new home sales and remodeling are on the increase. Energy conservation through Sun Control is the emerging theme in both sectors. Offer products that allow solar heat gain in winter and reduce it in summer and reduce energy costs year-round. Representing Sunair Awnings & Solar Screens allows you to participate in this lucrative and cost justified market.

## The Challenge

To make Sun Control products a viable addition to your current business, you need to have a solution to the usual challenges:

- Product fit
- Competitive pricing that still produces margin
- Supplier support and in field training

# A GLIMPSE OF PRODUCTION AT **SUNAIR**<sup>®</sup>



**Jessup, Maryland**



**Phoenix, Arizona**



All our fabrics are precision cut with automated ultrasonic cutting machines and sewn together with modern state of the art sewing machines.

## What Sunair® offers to earn your partnership

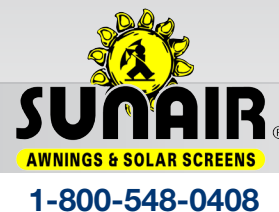
**The Right Products:** With the Sunair product line, you have access to one of the broadest ranges of interior and exterior sun control products on the market.

**The Company Strength:** For over 140 years, Sunair has been in the Sun Control business. The company is fiscally solid! As a family owned business, Sunair is dedicated to the shade industry and will be there for you over the long haul. We have prospered through good times and the tough economic times. We can help you do the same.

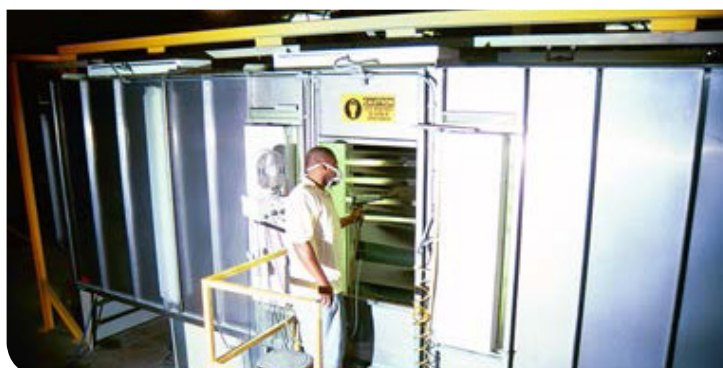
**The Manufacturing Plants:** Sunair owns over 110,000 sq ft of combined space. Located both on the East Coast and West Coast. We can deliver reliably and quickly.

**The People:** The average tenure of our staff is in excess of 10 years. Our office and field staff are dedicated and experienced.

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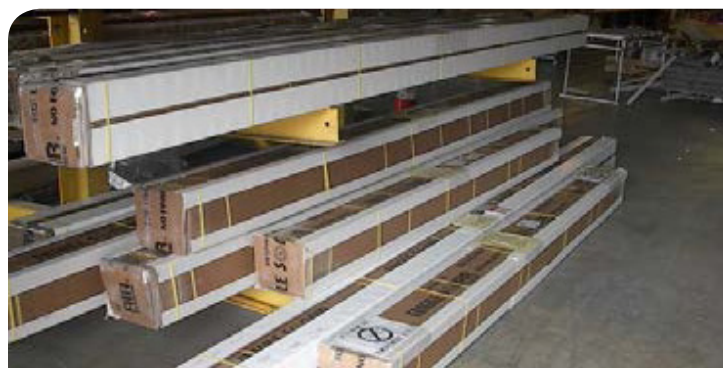
Brackets and components are cut and machined in-house



All components are powder coated to the desired color in-house



Awnings are assembled and tested before leaving our facility



Awnings are packaged in heavy duty box materials to ensure safe transport

## GETTING STARTED with SUNAIR®

- 1 Meet with the SUNAIR® territory manager in your office. To make an appointment call 1-800-548-0408 or email us at sales@sunairawnings.com
- 2 Submit a dealer application form
- 3 Schedule on site training for you and your staff in our office
- 4 Jointly develop and launch a marketing plan
- 5 Demonstrator models available

- Be part of the Green Movement in housing with an energy saving product line
- No franchise fees
- No inventory
- Manufacturing plants on both coasts
- Sales training
- Installation training
- Web support
- Sales leads



AWNINGS & SOLAR SCREENS

1-800-548-0408

### Sunair® Product Lines

- Patio and deck retractable awnings
- Retractable window awnings
- Stationary entrance awnings
- Stationary window awnings
- Pergola large patio shading systems
- Mastershade® Exterior Screening systems
- Mastershade® Interior solar and privacy screens
- Exterior Screen systems with zipper tracks
- Fabrication components
- Somfy and Nice motor systems

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800 548 0408



SUNPROOFING  
AMERICA!™